**Strategic Report** Remuneration **Financial Statements Governance** 

# **Business model**

## Our purpose:

We address the challenges caused by climate change and urbanisation by providing water and climate management solutions. We're helping construction build better.

#### **Our resources**

### **PEOPLE**

Experts knowledgeable on our customers' applications and empowered to act.

## IP/EXPERTISE

Innovation, continuous improvement and unique IP defends our market positions.

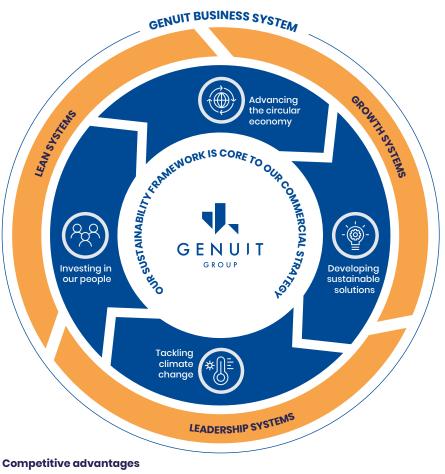
#### **STRONG LEADERSHIP**

Clear direction and focused resource allocation enables our colleagues to deliver our strategic vision.

## **CAPITAL INVESTMENT**

Disciplined capital allocation to fund sustainable profitable growth, consistent with our strategic objectives.

## How we create value



**CAPABILITY** 

SUSTAINABILITY



## **Climate Management** Solutions

Addressing the drivers for low carbon heating & cooling, and clean & healthy air



## **Water Management** Solutions

Driving climate adaptation and resilience through integrated surface and drainage solutions



## Sustainable Buildina Solutions

Providing a range of solutions to reduce the carbon content of the built environment

## To help our customers

Genuit Group helps professionals create sustainable, engineered water and climate management solutions for the built environment.

#### **CUSTOMERS**

- One-off installers
- Contract installers

**SUPPORT** 

- Civil engineers and contractors
- M&E consultants

**RANGE** 

## WHO THEN DELIVER TO THE END USER

- Housebuilders
- Civils and Commercial sector developers
- Asset owners and self-builders

COMPETENCE

## Creating sustainable value for our stakeholders



#### **CUSTOMERS**

Quality and innovative products, engineered solutions that enable a sustainable built environment, support, value, range, bespoke solutions, market leading brands.



## SHAREHOLDERS

Dividend, capital growth opportunity, responsible and ethical investment.



## **EMPLOYEES**

Training and skills development, commitment to diversity. direct engagement and empowerment, providing a chance to make a difference



## **SUPPLIERS**

• Long-standing relationships, fair negotiation, certainty on payment, reputation, visibility on revenues.



## **COMMUNITIES AND THE ENVIRONMENT**

Working towards a sustainable built environment, sustainable products and practices, enhancing the environment, while engaging with communities and charities.



**TRUST** 

**VALUE**